

Evaluation Score Sheet

Vendor Champion Energy Services

Date 03/30/2020

RFP No: RFP # 791-2020-03-001

RFP Title: Retail Electric Power

Evaluator's Name (Print) Phillip Vasquez

Evaluator's Signature *Phillip Vasquez*

Item	Description	Possible Points	Score
1.	Purchase Price total available	20	20
1.A	Not-to-Exceed Price:	(1)	1
1.B	Not-to-Exceed Retail Service Fee)	(19)	19
2.	The reputation of the vendor and of the vendor's goods or services	15	15
2.A	Provide at least five (5) references from public institutions that you currently serve	(5)	5
	Please include institution name, address, contact person, phone number, email address, Annual kWh usage, & Years served	S / UN	S
2.B	Supply liaison services details between a 791 PURCHASING COOPERATIVE member and the applicable TDSP for activities	(5)	5
	New service connections, disconnections and consolidations/ aggregations	S / UN	S
	New construction and temporary electricity supply requirements	S / UN	S
	Advocacy services on behalf of 791 PURCHASING COOPERATIVE member when conflicts or disputes arise with TDSP	S / UN	S
2.C	provide information regarding the financial ability of your company to perform the obligations requested in this RFP	(5)	5
	Credit rating of the legal entity that will be the counterparty for electric service. If the legal entity that will be supplying electric power is not publicly rated, please provide the credit rating of the parent company if applicable	S / UN	S
	If no credit rating is available, please provide information substantial enough to evaluate the financial integrity of your organization. Most current year audited financial statements are preferred	S / UN	S
	Provide a statement of any active lawsuit, arbitration, or mediation your company is currently involved with	S / UN	S
3.	The quality of the vendor's goods or services	30	30
3.A	Sample Contract. Please provide all standard contract documents your company would require a 791 PURCHASING COOPERATIVE member to execute if your company was selected to provide electric service.	(15)	15
	Fixed price (load following) with HUB to load zone congestion passed through	S / UN	S

	Gas index (load following) with HUB to load zone congestion passed through	S / UN	S
	Block and Index HUB to load zone congestion passed through on the block volumes	S / UN	S
	100% Index (RTSPP) for all volumes	S / UN	S
3.B	Billing and Payment.	(15)	15
	Provide any statistics your company tracks regarding accuracy and timeliness of invoice generation.	S / UN	S
	Does your company offer summary billing? If yes, please provide a sample summary invoice.	S / UN	S
	Does your organization accommodate emailed invoices?	S / UN	S
	Does your organization accept electronic payment? If so, please describe the form and type of electronic payment.	S / UN	S
4.	The total long-term cost to 791 PURCHASING COOPERATIVE and its members to acquire the vendor's goods or services The response to question 1. satisfies this question.	0	S
5.	Extent to which the Goods or Services meet the Needs of 791 PURCHASING COOPERATIVE members	35	S
5.A	Company overview. Please provide an overview of your organization and include answers to the following	(15)	15
	How long has your company been providing electric service in ERCOT and all deregulated electricity markets?	S / UN	S
	How many unique non-residential customers does your company serve in ERCOT and all deregulated electricity markets?	S / UN	S
	What is your current total non-residential annual kilowatt hour volume served by your company in ERCOT and all deregulated electricity markets?	S / UN	S
	How many employees work within your organization?	S / UN	S
	Provide the address of each principal office maintained in ERCOT and all deregulated electricity markets.	S / UN	S
	How many public-sector customers do you currently serve in ERCOT and all deregulated electricity markets? Please categorize by county, city, school district, college/university or other governmental entities.	S / UN	S
5.B	Customer Care. Please provide details as to expected service standards that your company will provide. Specifically address the following:	(15)	S
	How does your company propose to provide customer service support to 791 PURCHASING COOPERATIVE members who contract for electricity service? One commercial point of contact to work with COOPERATIVE members	S / UN	S
	Does your company have a customer care team/call center to assist with general business questions?	S / UN	S
	If so, please provide a brief description of the team including hours of operation, number of call center personnel and average time before an inbound call is answered.	S / UN	S
	Provide details of the level of authority that your customer contact personnel have to resolve customer issues.	S / UN	S
	Will your company make electricity consumption data available online or via e-mail in Excel format? Please provide samples of any standard reports available to customers	S / UN	S

	that relate to monthly usage and spend data.		
5.C	Additional Value Added Offers. Please provide any additional value-added service offerings you believe would benefit the COOPERATIVE membership.	(5)	5
6.	Vendor's Past Relationship: No past relationships exist therefore this criterion will have a 0 weighting.	0	0
7.	Impact on the Ability of the District to Comply with Laws and Rules Relating to Historically Underutilized Businesses	0	0
	This factor has been considered and due to the foregoing, no points will be assigned.	-----	
	NOTE: Failure to agree to comply with the federal regulations in the forms herein shall make use of federal funds to purchase the goods or services proposed unallowable.	-----	
	There are no Texas laws that apply to this procurement but since federal funds are anticipated to be utilized during the life of this contract, the Proposer should agree to abide by the federal regulations in the forms contained in this solicitation document related to underutilized businesses in its subcontracting practices.	-----	
8.	Residency: has been considered and assigned a weight of 0 points. For a contract for goods and services, <i>other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials</i> , whether the vendor or the vendor's ultimate parent company or majority owner:	0	0
8.A	has its principal place of business in this state; or	(0)	0
8.B	employs at least 500 persons in this state; and	(0)	0
	Federal funds may be utilized during the life of this contract, and residency is a prohibited criterion under federal regulation,	-----	
	TOTAL	100	100

Comments: This proposal was extremely comprehensive in its offering including how to service future members.
